

## Commercial Real Estate Advisors



**Charles S. (Bo) Fulk**  
Senior Associate, Industrial Services

### Specializations:

Bo assists companies by identifying, evaluating and selecting the optimal location for their capital investments throughout the United States. These projects include a wide array of factors including: site selection, infrastructure, construction costs, labor, incentives, leasing costs and exit strategies.

Bo also provides services including acquisition and disposition, landlord leasing negotiations, strategic planning and investment sales.

Industrial Services, Investment Services, Corporate Services

### Key Clients:

OHL  
First Industrial Realty Trust  
Duke Realty Corporation  
Crane America Services  
Total Logistic Control  
Cricket Communications  
RoadSafe

Carlex Glass  
Ahern Equipment  
Material Handling Resources  
STL Distribution  
Five Star Investments  
Norfolk Southern

### Professional Affiliations:

Licensed Real Estate Affiliate Broker - Tennessee  
Member - National Association of Industrial & Office Properties (NAIOP)

### Education:

Bo has a BS degree in finance with an emphasis in real estate from the University of Colorado.

### Contact:

Direct Dial: 615.221.6650

E-mail: [bfulk@pvcre.com](mailto:bfulk@pvcre.com)