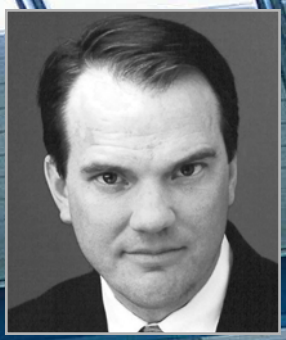
PROVENTURE

Commercial Real Estate Advisors



Randy Wolcott

Senior Vice President, Industrial Services

ProVenture Commercial Real Estate was founded by Randy Wolcott in 1997 and was originally known as Industrial Real Estate Services. Over the next several years, the real estate company grew to twenty employees and began serving office and retail clients in addition to industrial customers. In the spring of 2002, ProVenture acquired the Nashville office of Dallas-based Trammell Crow Company.

Specialization:

Industrial Services, Corporate Services

Selected Transactions:

First Industrial - St. Louis, MO	1,000,000 SF
OHL - Indianapolis, IN	812,000 SF
CINRAM International - LaVergne, TN	770,000 SF
Ingram Book Group - Chambersburg, PA	650,000 SF
Wilson Sporting Goods - Nashville, TN	575,000 SF
Duke Realty Corporation- Plainfield, IN	450,000 SF

Key Clients:

Wilson Sporting Goods
CINRAM International
RedBull North America
Five Star Investments
Duke Realty Corporation
First Industrial Realty Trust
Dividend Capital Trust
OHL

Awards:

2005 NAIOP Industrial Lease of the Year - Middle Tennessee
2006 NAIOP Industrial Lease of the Year - Middle Tennessee
2006 NAIOP Industrial Sale of the Year - Middle Tennessee
2006 NAIOP Broker of the Year - Middle Tennessee
2007 NAIOP Industrial Lease of the Year - Middle Tennessee
2007 NAIOP Industrial Sale of the Year - Middle Tennessee
2007 Nashville Business Journal - Deal of the Year

Professional Affiliations:

Licensed Real Estate Broker - Tennessee
National Association of Industrial and Office Properties (NAIOP)
Exchange Child Abuse Prevention Center - Past President
Industrial Asset Management Council
Habitat for Humanity, Project Director

Education:

Randy has a BS degree in business administration with an emphasis in finance and marketing from the State University of New York at Buffalo.

Contact:

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