



### W. Douglas McDowell

Managing Director

With an impressive career spanning over 20 years, Doug has been successful in marketing major income properties and negotiating numerous transactions throughout the United States. In addition, he has been involved in various tenant representation and leasing assignments. Previously with CB Richard Ellis Investment Properties Group for approximately 15 years, Doug served as the Managing Director of the Nashville office during his final two years prior to joining ProVenture as Managing Director in April 2001.

#### Specialization:

Investment Services, Corporate Advisory Services and Leasing

#### Selected Transactions:

Industrial Portfolio Sale - Fond du Lac, WI	1,566,530 SF
MSLC I, III & IV Portfolio Sale - LaVergne, TN	1,512,032 SF
Amnicola Industrial Park - Chattanooga, TN	1,075,000 SF
Gateway Commerce Center - St. Louis, MO	1,056,948 SF
Kaiser Distribution Center - Fontana, CA	577,905 SF

#### Key Clients:

Urdang Capital Management	Liberty Property Trust
Dividend Capital Trust	OHL
First Industrial Realty Trust	Pure Safety
Prologis Trust	Highwoods Properties
USAA Real Estate	JP Morgan
Five Star Investments	

#### Awards:

2009 NAIOP Industrial Lease of the Year  
2008 NAIOP Industrial Sale of the Year  
2007 NAIOP Industrial Sale of the Year  
2007 NAIOP Industrial Lease of the Year  
2006 NAIOP Industrial Lease of the Year

#### Professional Affiliations:

Licensed Real Estate Broker - Tennessee  
National Association of Industrial & Office Properties (NAIOP) - Prior Board Member  
Nashville Chamber of Commerce Member

#### Education:

Doug has a BS degree in business administration with an emphasis in finance from the University of North Carolina.

#### Contact:

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