



Rick Helton
Managing Director

Over the past ten years, Rick has negotiated more than 10 million square feet of commercial transactions valued at over \$500 million on behalf of his clients. Prior to joining ProVenture in the spring of 2002, Rick Helton held the position of Area Director for Trammell Crow Co. in Middle Tennessee. At ProVenture, Rick serves as one of two managing directors overseeing 21 employees and a 4.0 million square foot leasing and management portfolio.

Specialization:

Investments Services, Corporate Advisory Services

Selected Transactions:

Synergy Business Park - Brentwood, TN	\$56,250,000
Dominion Tower - Norfolk, VA	\$53,300,000
3322 West End Ave. - Nashville, TN	\$27,800,000
Brentwood Commons - Brentwood, TN	\$19,000,000
SunTrust Bank Building - Nashville, TN	\$14,500,000

Key Clients:

Renal Advantage	Ashland Oil
Waller Lansden Dortch & Davis	CIGNA Investment Management
Citigroup Investments	Exxon/Mobil
First Tennessee Bank	Gaylord Entertainment
GE Capital	Harbor Group International
Harwell Howard Hynes Gabbert & Manner	Boston Capital
Fifth Third Bank	SunTrust Bank
St. Thomas Health Services	Urdang Capital Management

Awards:

Top 40 National Brokers for Trammell Crow in 2000

Professional Affiliations:

Licensed Real Estate Broker - Tennessee, Louisiana
 NAIOP - Nashville Member and Past Board President
 Member - International Council of Shopping Centers
 Former Adjunct Professor of Real Estate Finance at Vanderbilt University

Education:

Rick has a BA degree in English from Texas A&M University as well as an MBA degree from Vanderbilt University with an emphasis in finance.

Contact:

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